

Rensburg Sheppards have a history stretching back over 100 years of working with other professional advisers to meet their clients' financial objectives. As one of the UK's leading investment managers, with over £14bn of funds under management through our network of regional offices, we share your commitment to client service.

### Investments and Savings

Discretionary and Advisory Portfolio Management  
Lump sum and regular savings

### Charities & Trusts

Specialist fund management

### Public Guardianship Office

Nominated broker for Court of Protection clients in England and Wales

### International

Comprehensive Portfolio Management for ex-patriot and international clients

### Pensions

Retirement Income Planning  
Group pensions  
Self Invested Personal Pensions (SIPPs)  
Annuity purchase  
Income drawdown  
Phased retirement

### Tax Mitigation

Personal Equity Plans (PEPs)  
Individual Savings Accounts (ISAs)  
Individual & Corporate Tax Planning  
Income & CGT Mitigation  
Venture Capital Trusts (VCTs)  
Personalised Open Ended Investment Companies (OEICs)  
Offshore portfolio bonds

### Inheritance Tax Planning

Loan based schemes  
Life assurance schemes  
Use of trusts  
Rensburg Sheppards IHT mitigation portfolio (AIM)

### Alternative Investments

Options - manage portfolio risk  
Commercial property funds  
Hedge Funds  
Structured and capital protected products  
Exchange Traded Funds (ETFs)

### The Next Step

All of our services have their own more detailed literature. Please contact one of our investment managers to discuss any of our services.

### Risk Warning

This leaflet has been specifically produced for professional intermediaries. It is not intended for circulation to private investors. Full details can be found in our separate service brochures which are available upon request.

#### Registered Office

Quayside House Canal Wharf Leeds LS11 5PU  
Telephone +44 (0)113 245 4488  
Facsimile +44 (0)113 245 1188  
Email [info.leeds@rensburgsheppards.co.uk](mailto:info.leeds@rensburgsheppards.co.uk)  
Web [www.rensburgsheppards.co.uk](http://www.rensburgsheppards.co.uk)

#### Group Offices

Belfast Cheltenham Edinburgh Farnham Glasgow  
Leeds Liverpool London Manchester Reigate Sheffield  
Member firm of the London Stock Exchange. Member of LIFFE.  
Authorised and regulated by the Financial Services Authority.  
Rensburg Sheppards Investment Management Limited is registered in  
England. Registered No. 2122340.

## About Rensburg Sheppards Investment Management Limited

At Rensburg Sheppards Investment Management we can trace our heritage back to the early nineteenth century and are committed to providing high quality, independent professional advice and investment services to our clients.

Rensburg Sheppards now has 10 offices in the UK and manages over £13 billion\* of funds for its clients.

Our Group is a fully quoted plc on the London Stock Exchange with a market capitalisation of £370 million\*.

\* As at 18th December 2006.

## Why select Rensburg Sheppards Investment Management?

We believe the individual needs of each of your clients to be paramount and their investment requirements to be unique.

Our staff are qualified to the highest standards. Monies are managed by Investment Managers, many of whom are jointly qualified with both Investment Management and Advanced Financial Planning Certification.

Consistency of approach to investment is adopted throughout all of our 10 offices which are in Belfast, Cheltenham, Farnham, Glasgow, Leeds, Liverpool, London, Manchester, Reigate and Sheffield.

We have no ties to any major Bank or Insurance Company, thus ensuring complete transparency and independence in our approach to your clients' investments.

## Our Investment Process

Our approach to the investment process is driven by our Asset Allocation and Stock Sector Committees. Asset Allocation review economic and currency forecasts and the outlook for individual fixed income and equity markets. Our Stock Sector Committee is attended by investment managers and representatives from the research team, including strategists and sector specialists.

We believe that stock selection provides opportunities to enhance investment return. Our collegiate approach, whereby experienced fund managers and in-house analysts discuss and share ideas, encourages creativity in the selection of stocks for purchase.

## Fund charges and Investment Terms

We have a range of services designed to cater for your clients' circumstances. Our investment managers will discuss the available options with you to determine the most appropriate route.

